



**Smoothtoe Gradient Compression Socks are:**

**Manufactured at Lifestyle Medical Group LLC Minnesota, USA.**

**Distributed in Canada by Lighthouse Medical Ltd, Coquitlam, B.C. ~**

**Contact - David Tate 604 355 5226**

**sales.medsupply@gmail.com**

- **Presentation – for Lower Mainland Foot Care Nurses Association \***
  - **June Education Day \***



The logo for MEDSUPPLY SALES GROUP. The word "MEDSUPPLY" is in a bold, black, sans-serif font. The letter "P" is stylized with a green circle above it. Below "MEDSUPPLY" is a green horizontal bar containing the words "SALES GROUP" in white, uppercase, sans-serif font.

**MEDSUPPLY**  
SALES GROUP

The logo for Blue Tree Medical Products Inc. It features a stylized tree with blue leaves and a brown trunk. The trunk is held by two hands, one above the other, in a brown color. Below the tree and hands, the words "Blue Tree" are written in a brown, serif font. Underneath that, "Medical Products Inc." is written in a smaller, brown, serif font.

Blue Tree  
Medical Products Inc.

The logo for Lighthouse Medical. It features a green lighthouse on a small island with white waves. A beam of light from the lighthouse is shown as a gradient bar transitioning from orange to yellow. To the right of the lighthouse, the word "LIGHTHOUSE" is written in a bold, black, sans-serif font. Below "LIGHTHOUSE", the word "MEDICAL" is written in a green, sans-serif font.

**LIGHTHOUSE**  
MEDICAL

**Who are we? Three sister companies in BC. We concentrate on rehabilitation and mobility. We are a wholesaler, distributor and have pharmacies and retailers in home health care that sell to the public.**

# SMOOTHTOE®

## *Energizing Socks*

### Your Business – Your Clients – An Opportunity

Many patients can benefit from mild gradient compression – you can provide this directly to them. Shipped to their door. A high quality sock delivering physical therapy, with no financial risk.

- 30 Day – No Questions Asked Guarantee (customer must retain receipt)
- Lifetime Guarantee against blisters
- 5 year warranty against rip or tear.



# SMOOTHTOE®

## *Energizing Socks*

### Smoothtoe is a world class product

- Lycra Energy, Coolmax and cordura nylon (no moisture, no shearing)
- 15-20mmHg
- Athletic sock – thin or padded
- All the fitting measurements and particulars are on the packaging
- Black and White in colour
- Easy to put on the foot
- Machine wash and machine dry
- Ultra comfort
- “Smoothtoe” – no seam.
- The sock stays in position. All day.



# SMOOTHTOE<sup>®</sup>

## *Energizing Socks*

Venous insufficiencies

Varicose veins

Active or healed venous ulcers

Lymphedema

DVT or post thrombotic syndrome

Swollen tired aching legs

Travellers

Athletes

Pregnancy

And more...

## Who benefits from gradient compression?

[US National Library of Medicine  
National Institutes of Health](#)

- [Journal List](#)
- [CMAJ](#)
- [v.186\(10\); 2014 Jul 8](#)
- [PMC4081237](#)



15-20mmHg – perfect to start!

## Gradient compression comes in varying degrees of compression

8-15 mmHg – very low gc -sock or stocking – no prescription – no contraindications

15-20 mmHg – low gc – sock or stocking – no prescription – no contraindications

20 – 30 mmHg - medium gc - sock or stocking – prescription advised – contraindications

30 – 40mmHg – high gc - stocking over knee - medium high – prescription required – contraindications

Smoothtoe comes in 15-20 and 20-30mmHg – we are discussing 15-20mmHg today



## A sock your clients will love and a business opportunity for you

### Client benefit

For clients that can benefit from the physical therapy that SmoothToe offers, you can help your client get a world class product at an excellent price, delivered to their home or facility with world class guarantees of superb value.

### Financial betterment for your business

As a private business person – you can make profit from your recommendation. There is no need to carry inventory.



- ✓ Clinically proven 15-20mmHg and 20-30mmHg
- ✓ Coolmax® Xtralife
- ✓ Cordura®
- ✓ Lycra®Energy



Blister free - Lifetime



30 day return policy



5 Year guarantee – no rip or tear





**Patient Benefit (getting the socks to the patient). Easy.**

- A) Give the patient your customized Smoothtoe order form for your personal business provided to you by Lighthouse.
- B) The patient can also order from East Village PharmaChoice by phone, Vancouver (Tash, Abe, Mahar).
- C) The socks will be delivered to their home or facility.

15-20mmHg is safe and compliance is high for those that have never worn gradient compression before.



PharmaChoice

East Village – 604 305 0345

For more information on Smoothoe Gradient Compression or fall prevention and injury reduction products like hip protectors – Call or email David Tate.

Lighthouse Medical Ltd #3 – 91 Golden Drive, Coquitlam, B.C. V3K 6R2

[www.lighthousemedicaltd.com](http://www.lighthousemedicaltd.com)

1 866 609 6827

David Tate 604 355 5226

[sales.medsupply@gmail.com](mailto:sales.medsupply@gmail.com)

**LHM is committed to supporting clinicians and caregivers with their patients. Call us to discuss product opportunities for your business growth.**

**SMOOTHTOE<sup>®</sup>**  
*Energizing Socks*



**Rx PharmaChoice**